BLUE COAT





CHRIS PACE

DIRECTOR PRODUCT & SOLUTIONS

MARKETING

@ACHRISPACE



1999: THE WAY

ME MEDE



YAHOO!







SECURITY MARKETS:

IDC 1999

EWALLANTWRAL ON AUTHENTIC



SECURITY MARKETS:

IDC 2013



BLUE

THE WEB FRONT AND





WE LIKE TO MOVE IT,

MOVE IT

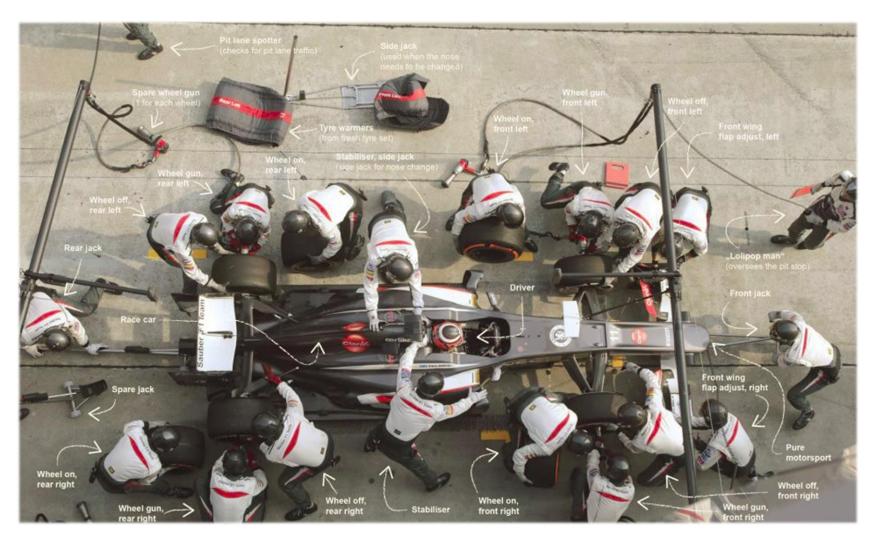
63% OF ALL MOBILE DEVICES IN BUSINESSES ARE NOW





SO HOW SHOULD IT

WODK 2





WHAT'S YOUR APPROACH?

BLOCK.

REACT.

EXCEPT.



WHAT'S YOUR APPROACH?

SEE.

THINK.

DO.



BUSINESS ASSURANCE TECHNOLOGY

Continuity

Security/Policy Enforcement



Deliver business continuity by protecting against threats and data loss Mobility Empowerment



Extend protection and policy to users in any location on any device **Agility**

Trusted Applications



Safely deploy and consume all types of applications Governance

Performance



Align IT infrastructure with business priorities to assure and accelerate user experience across the extended enterprise Resolution



Make risk mgmt. tradeoffs and enforce compliance

WHY BLUE COAT?

Open Architecture -Best of Breed Integrations Global, Hybrid Cloud Fabric (30+ PoPs) Global Threat Mgmt. Network (1B requests/day) Global Categorization and Dynamic Rating

Compelling User Experience Security Analytics & Advanced Threat Protection



LET'S GET REAL









LET'S GET REAL







EASIER SAID THAN DONE



BLUE COAT

